



Chain Store Signage & Display System

Integrated Manufacturer

VAOPTO

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- Product/Service /Experience
- local service in China
- Sustainable service



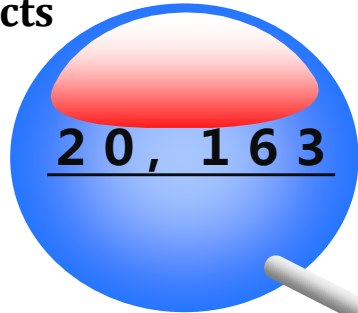
Cases

Volume

Standardized Products

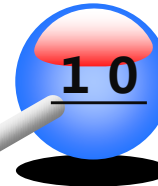
Products: 14,311

Projects: 5,852

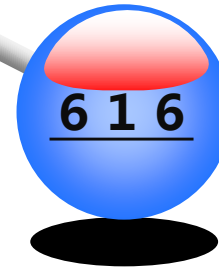
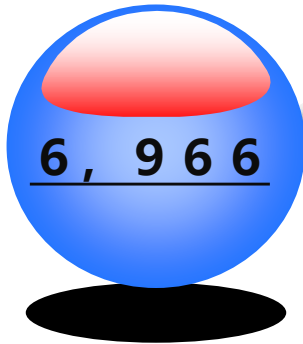


10 years

Supplying for some customers over 10 years without complaint.



Numerical Facts



2023 POs: 6966

Total Customer Number: 616

2022 POs: 6730

Cases

Burger King Chain Restaurant

Since 2012 – current

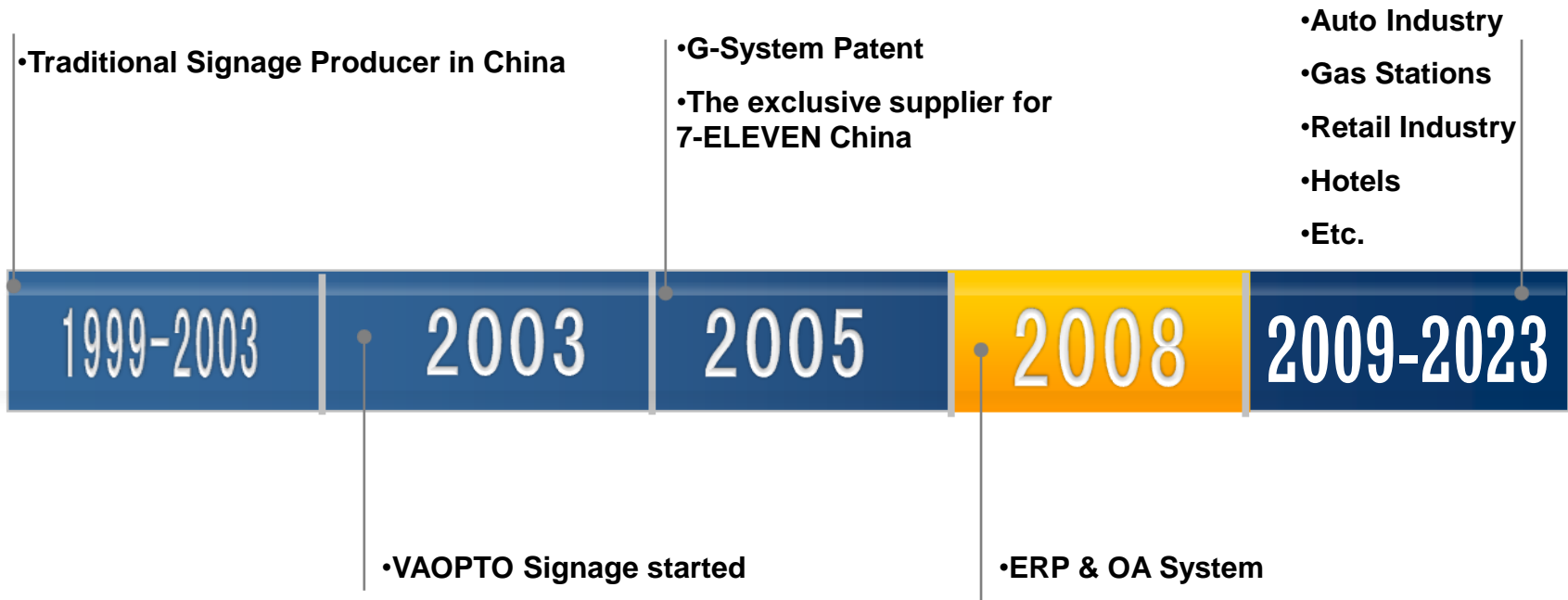
Service Area: Global approved vendor. Specific design for every store, LED lighting, smart lighting





VAOPTO Introduction

VAOPTO Signage Business History



①

Turnover of 2023: USD\$100M
Plants: 6.52 Acres

②

Employees: 430

③

VAOPTo

VAOPTO Signage Capability

21
Brands'
Car Dealer

Provide design, products and management service, solutions for 4S/2S store of 21 famous auto brands within China

22
Provinces
in China

In 22 Provinces, we provide products and services for Petro China, Sinopec, BP, CNOOC

90%

Providing brand designs and products for 90% convenience chain store in Asian area.

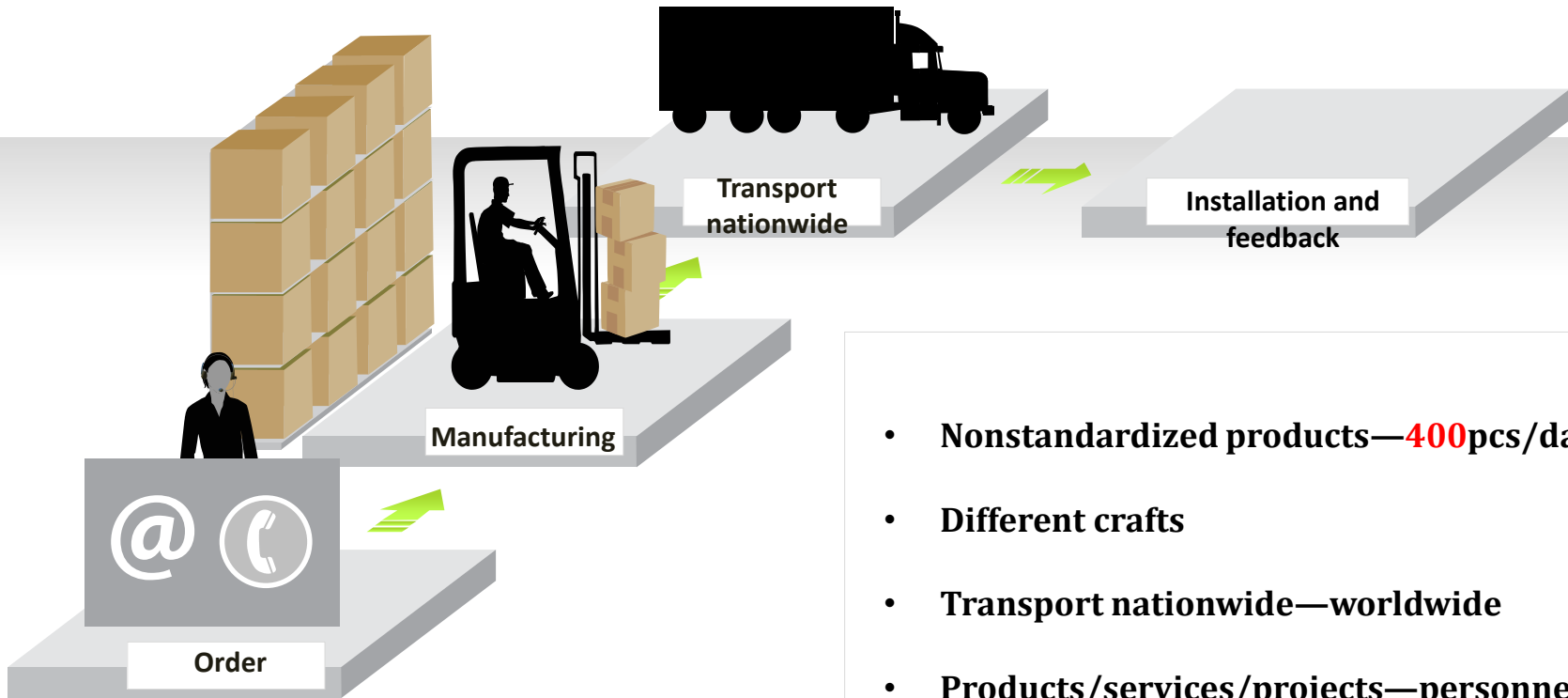
More

Providing designs and products ,service for several retails and hotels in China



Competitive Advantage

Production and Quality Control



- Nonstandardized products—**400**pcs/day
- Different crafts
- Transport nationwide—worldwide
- Products/services/projects—personnel assignment

Total Accomplished order in 2023: **7328** orders

Project Procedures

- Capability and Delivery Date

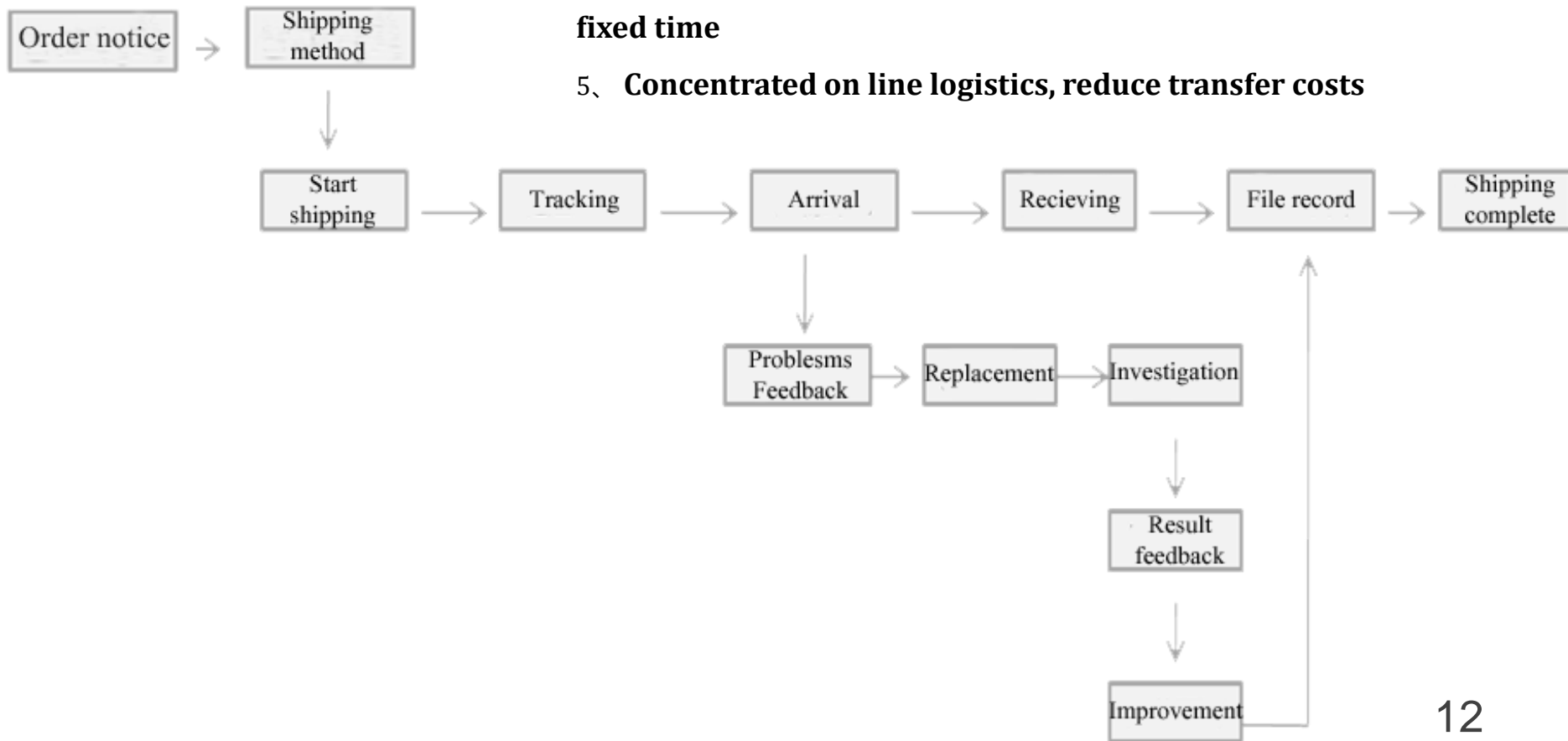
For better service, VAOPTO is able to provide products and services for 10 stores every month.

	days																				
(Content)	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21
Raw material procurement	█	█	█																		
Mould making	█	█	█	█	█	█	█														
Gandolas making				█	█	█	█	█	█	█	█	█	█	█							
Shop fitting				█	█	█	█	█	█	█	█	█	█	█	█	█					
None RVI						█	█	█	█	█	█	█	█	█	█	█					
Lighting								█	█	█	█	█	█	█	█	█	█				
Others								█	█	█	█	█	█	█	█	█	█				
Packaging																█	█				
Delivery																		█	█		
Installment																				█	█
25 days for production period																					

Project Procedures

- Safe and fast delivery

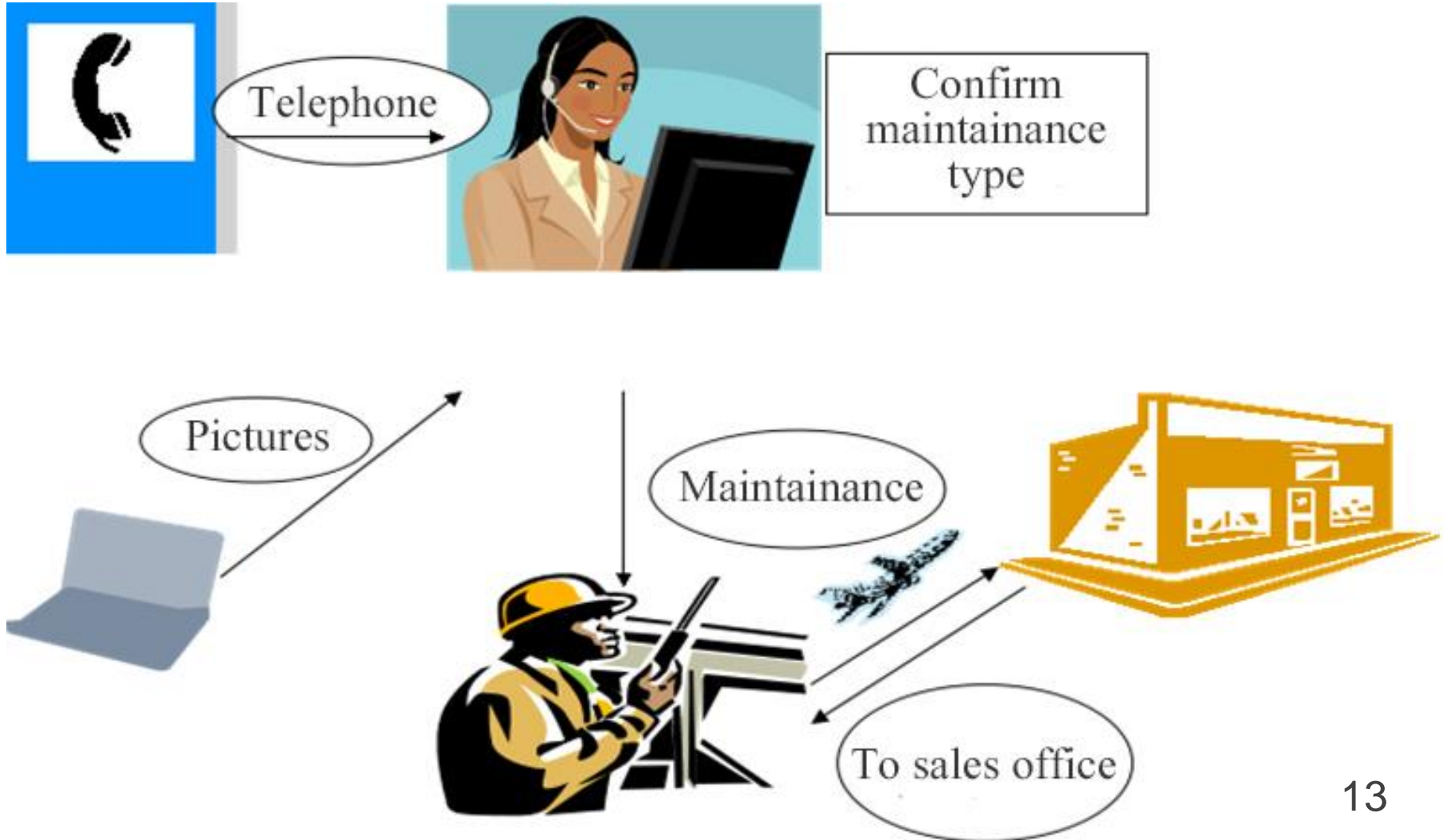
- 1、 **modes: shuttle transfer and less-than-carload freight**
- 2、 **periods: 1-5 working days**
- 3、 **Exceptional case: air freight or express delivery**
- 4、 **Logistics monitoring: choose excellent suppliers, and access at fixed time**
- 5、 **Concentrated on line logistics, reduce transfer costs**



Project Procedures

-After-sales response

VAOPTO has set 24hrs after-sales number, revisit at interval time. **4 hrs** response, **8 hrs** plan settled, **12 hrs** arrived, **48 hrs** problem solved.



Certificates

- UL, SAM Manual
- CE, RoHs, ICE, TCE, CCC, SGS
- Hong Kong IEC
- ISO 9001, Environment 18001
- **Certified Associate Constructor in China**
- **Certified National General Contractor in China**
- **Certified Steel Structure Constructor in China**

Partnership & Membership



Thank you!!